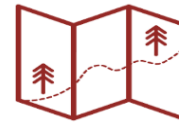











PORTFOLIO TITLE: [Police Radar/Lidar Speed Enforcement \(2019-2024\)](#)
LEAD STATE: Washington

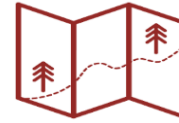
<p><u>OVERVIEW:</u></p> <p>The Master Agreements in this portfolio offer police radar/lidar speed measuring devices approved by the National Highway Traffic Safety Administration (NHTSA).</p>	<p><u>INITIAL TERM:</u> February 20, 2019 through February 19, 2021</p> <p><u>RENEWALS:</u> Additional 2-year renewal option. The Master Agreements were renewed in December 2020, which changed the expiration date to February 19, 2024.</p> <p><u>TOTAL TERM POSSIBLE:</u> Five Years</p>
<p><u>PRODUCT CATEGORIES:</u></p> <ul style="list-style-type: none"> • Category A: Police Radar/Lidar Products (Speed Enforcement) • Category B: Pole/Trailer Mounted Police Radar/Lidar Products • Category C: Lidar Products for Crash Reenactment • Category D: Parts & Accessories 	
<p><u>SUPPLIERS AVAILABLE:</u></p> <ul style="list-style-type: none"> ✓ Applied Concepts, Inc. ✓ Decatur Electronics ✓ DragonEye Technology, LLC. ✓ Kustom Signals, Inc. ✓ Laser Technology, Inc. ✓ MPH Industries, Inc. 	<p><u>KEY BENEFITS:</u></p> <p>The following key benefits were derived from the re-procurement of this portfolio:</p> <ol style="list-style-type: none"> 1. The new Master Agreements included all but one of the items listed on NHTSA’s Conforming Product List (CPL). 2. The new awards expanded the speed advisory systems available to law enforcement agencies and added Crash Reenactment products.
<p><u>PRICING:</u></p> <p>Suppliers on this portfolio may offer lower prices during the term of their Master Agreement, however each Master Agreement includes a price guarantee that prevents the Supplier from exceeding the ceiling prices set forth in their approved price list located within each Supplier’s dedicated page in the Police Radar/Lidar Speed Enforcement (2019-2024) portfolio on the NASPO ValuePoint website.</p>	
<p><u>PROCUREMENT BACKGROUND:</u></p> <p>In 2018, the Sourcing Team requested and received approval from the NASPO ValuePoint Management Board to conduct a re-solicitation of the expiring portfolio. In early 2019, the Sourcing Team completed the RFP process and established new Master Agreements for Police Radar/Lidar Speed Enforcement & Speed Advisory Systems, Parts & Accessories.</p>	


DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.



<p><u>STATES ON SOURCING TEAM:</u></p> <ul style="list-style-type: none">  Washington (Lead)  California  Florida  Nevada  Oklahoma  South Carolina 	<p><u>SOLICITATION INFORMATION:</u></p> <p>Type: Request for Proposal (RFP)</p> <p>Solicitation Number: RFP 00218</p> <p>Date Released: November 19, 2018</p> <p>Date Closed: January 8, 2019</p>
<p><u>PUBLIC POSTING OF SOLICITATION:</u></p> <p>Solicitation was Publicly Advertised from November 19, 2018 to January 8, 2019.</p> <ul style="list-style-type: none"> • Website Posted On: Washington’s Electronic Business Solution (WEBS) • Posting Link: WEBS Public Notice • Number of Days Solicitation was Publicly Posted: 48 • Number of Amendments Posted: 4 	<p><u>PUBLIC OPENING</u></p> <p>Sealed responses were publicly opened on January 8, 2019, at 12:00 pm PST, in Olympia, Washington.</p> 
<p><u>VENDOR RESPONSES:</u></p> <ul style="list-style-type: none"> • Number of Vendor Responses Received: 7 • Number of Non-Responsive Vendor Responses: 1 • Number of Vendor Responses Evaluated: 6 	<p><u>EVALUATIONS:</u></p> <p>Responses were evaluated via teleconference by the members of the Sourcing Team on January 24, 2019.</p>
<p><u>EVALUATION CRITERIA:</u></p> <p>Responses were evaluated based on the following criteria:</p> <ol style="list-style-type: none"> 1. Completion and inclusion of required documentation (pass/fail); which included: Offeror’s Certification, Offeror’s Profile, Offeror’s Wage Theft Prevention Certification, and Offeror’s Workers’ Rights Certification. 2. Meeting Product Specification Standards/Requirements (pass/fail) 3. Pricing (80 points) 4. Financial Responsibility and References (20 points) 	
<p><u>SCORING:</u></p> <p>Responses were scored according to the RFP’s Evaluation Criteria and anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State of Washington as identified on the portfolio’s NASPO ValuePoint website.</p>	
<p><u>AWARD:</u></p> <p>The RFP allowed for multiple vendor awards based on each vendor’s success in earning the most of the 100 maximum points possible during the scoring process.</p>	

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.



<p><u>PUBLIC POSTING OF AWARD:</u></p> <p>Award Posting Start: February 1, 2019</p> <p>Award Posting End: February 14, 2019</p> <p>Posting Link: WEBS Award Summary Notice</p> <p>Total Days Posted: 10 Business Days</p> <p>Vendors Awarded: 6</p> <p>Protests Received: 0</p>	<p><u>AWARDED VENDORS:</u></p> <p>The following list identifies the awarded vendor by highest score:</p> <ol style="list-style-type: none"> 1. DragonEye Technology 2. MPH Technologies 3. Laser Technology 4. Applied Concepts 5. Kustom Signals 6. Pulse Technology Partners <div style="text-align: right;">  </div> <hr/> <p><u>NO AWARD VENDORS:</u></p> <ol style="list-style-type: none"> 1. Jamar Technologies
--	--

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.