

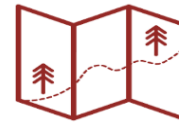




**PORTFOLIO TITLE:** [Professional Grade Tools & Diagnostic Equipment \(2018 - 2023\)](#)  
**LEAD STATE:** State of Oklahoma

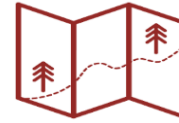
<p><b><u>OVERVIEW:</u></b></p> <p>The Master Agreements in this portfolio offer catalog discounts for a wide variety of professional tools and diagnostic equipment.</p>	<p><b><u>INITIAL TERM:</u></b> 2 Years</p> <p><b><u>RENEWALS:</u></b> 3</p> <p><b><u>TOTAL TERM POSSIBLE:</u></b> 5 Years</p>
<p><b><u>PRODUCT CATEGORIES:</u></b></p> <ul style="list-style-type: none"> <li>• <b>Professional Grade Tools</b> – Distinguished from general use or consumer grade products. Built for extended and repeated heavy use.</li> <li>• <b>Diagnostic Equipment</b> – Used for discovering what is wrong with things that do not work properly. Can include automotive, electrical, plumbing, and other specialized areas which require unique diagnostic analysis for evaluation and repair.</li> </ul> <div style="text-align: right;">  </div>	
<p><b><u>SUPPLIERS AVAILABLE:</u></b></p> <ul style="list-style-type: none"> <li>✓ <a href="#">Hilti, Inc.</a></li> <li>✓ <a href="#">MSC Industrial Supply</a></li> <li>✓ <a href="#">NAPA Auto Parts</a></li> <li>✓ <a href="#">Northern Safety Co., Inc.</a></li> <li>✓ <a href="#">O'Reilly Automotive</a></li> <li>✓ <a href="#">Snap-On Industrial</a></li> </ul> <div style="text-align: center;">  </div>	<p><b><u>KEY BENEFITS:</u></b></p> <ol style="list-style-type: none"> <li>1. All awarded suppliers are able to support the contract on a national level</li> <li>2. The discount increased approximately 10% from previous contract.</li> <li>3. Expanded brands and product offerings.</li> <li>4. Value added services such as warranties, training, vending and inventory management solutions, onsite repair, tool control consultation, and online ordering available.</li> </ol>
<p><b><u>PRICING:</u></b></p> <p>Master Agreement pricing reflects minimum catalog discount percentages per authorized category. See the supplier’s current pricing on their NASPO ValuePoint website supplier page.</p>	
<p><b><u>PROCUREMENT BACKGROUND:</u></b></p> <p>These contracts are the result of the publicly posted NASPO ValuePoint solicitation number OK-MA-818 led by the State of Oklahoma. The NASPO ValuePoint Management Board approved conducting a solicitation for Professional Grade Tools and Diagnostic Equipment to replace the previous Small Hand and Power Tools contract.</p>	

*DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.*



<p><b><u>STATES ON SOURCING TEAM:</u></b></p> <ul style="list-style-type: none"> <li>★ Oklahoma – Lead State</li> <li>★ Alaska</li> <li>★ Arkansas</li> <li>★ Connecticut</li> <li>★ South Dakota</li> <li>★ Washington</li> </ul> 	<p><b><u>SOLICITATION INFORMATION:</u></b></p> <p>Type: Request for Proposal (RFP)          Solicitation Number: OK-MA-818          Date Released: November 30, 2017          Date Closed: January 11, 2018</p>		
<p><b><u>PUBLIC POSTING OF SOLICITATION:</u></b></p> <p>Solicitation was publicly advertised from November 30, 2017 to January 11, 2018.</p> <ul style="list-style-type: none"> <li>• Website Posted On: State of Oklahoma</li> <li>• Posting Link:  <a href="https://www.ok.gov/dcs/solicit/app/solicitationSearch.php?status=open-pending">https://www.ok.gov/dcs/solicit/app/solicitationSearch.php?status=open-pending</a></li> <li>• Number of Days Solicitation was Publicly Posted: 43</li> <li>• Number of Amendments Posted: 2</li> </ul>	<p><b><u>PUBLIC OPENING</u></b></p> <p>Sealed proposals were opened by the lead state following the closing date. Only the names of the companies submitting proposals were public information until all contracts were awarded.</p> 		
<p><b><u>VENDOR RESPONSES:</u></b></p> <ul style="list-style-type: none"> <li>• Number of Vendor Responses Received: 10</li> <li>• Number of Non-Responsive Vendor Responses: 0</li> <li>• Number of Vendor Responses Evaluated: 10</li> </ul>	<p><b><u>EVALUATIONS:</u></b></p> <p>Responses were evaluated by the members of the Sourcing Team during the period of February 21-23, 2018.</p>		
<p><b><u>EVALUATION CRITERIA:</u></b></p> <table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <p><b>Pass/Fail</b>                      Must be an original manufacturer or authorized distributor                      Must honor manufacturer’s standard warranty or parts and labor                      Firm pricing for first 12 months of contract</p> </td> <td style="width: 50%; vertical-align: top;"> <p><b>Scored Criterion</b>                      Capabilities - Ability to Meet Scope of Work                      Conformance to Terms                      Contract Management                      Experience and References                      Value Added Features                      Cost</p> </td> </tr> </table>		<p><b>Pass/Fail</b>                      Must be an original manufacturer or authorized distributor                      Must honor manufacturer’s standard warranty or parts and labor                      Firm pricing for first 12 months of contract</p>	<p><b>Scored Criterion</b>                      Capabilities - Ability to Meet Scope of Work                      Conformance to Terms                      Contract Management                      Experience and References                      Value Added Features                      Cost</p>
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**SCORING:**

Responses were scored according to the RFP’s Evaluation Criteria. The sourcing team recommended awards to all suppliers achieving a total available points of 775 and higher. Anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State as identified on the portfolio’s NASPO ValuePoint website.

**AWARD:**

The RFP allowed for multiple vendor awards. The sourcing team recommended awards to six suppliers based on the evaluation criteria.

**PUBLIC POSTING OF AWARD:**

Award Posting Start: June 29, 2018

Award Posting End: NA

Posting Link:

<https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?sollID=3091>

Total Days Posted: NA

Vendors Awarded: 6

Protests Received: 0

**AWARDED VENDORS:**

- Hilti Inc.
- MSC Industrial Supply
- NAPA Auto Parts
- Northern Safety Co., Inc.
- O’Reilly Automotive
- Snap-On Industrial



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